

# REAL VISION - REAL STORIES

*I Didn't Know RVI Could Do That?!*

## The Problem

What if your company operated across a 12-state geography with hundreds of partnerships in their supply chain? And what if your goal is to find the best peanuts grown by local farmers to purchase, process, warehouse, and then distribute to food manufacturers on tight schedules? Now consider the paperwork and signatures involved each time product exchanges hands and you can appreciate the challenge Birdsong Peanuts was up against.

Birdsong Peanuts is environmentally conscious and went paperless long ago with Real Vision Imaging (RVI) for the IBM i. Saving trees also eliminated file cabinets and freed-up prime office space. But that **pesky requirement for signatures** was an ongoing challenge. Every time UPS delivered a package to the home office, Birdsong Peanuts questioned why they couldn't come up with a more efficient way to handle their own signature approvals - so they did!



**RVI has become a valuable tool that we can't live without. The support you get is better than any other product we have used. If you ever need to speak with their President, he is not hard to find.**

*Everett Birdsong, VP Operations*

## About Birdsong Peanuts

If you ever enjoyed peanut butter or peanut candy, chances are you have already tried Birdsong Peanuts. Birdsong selects only top-quality peanuts grown by American farmers and then cleans, shells, and ships them by the truckload to a variety of food manufacturers. The company operates across a 12-state area which includes six shelling plants, 85 strategic locations for buying and storing farmer's stock, and cold-storage warehousing facilities to preserve their products prior to shipping.

Founded in 1914, the Birdsong Peanuts home office is located in Suffolk, VA where five generations of Birdsongs are still active in the company. Their commitment to quality and service extends well beyond the peanut business as they participate in a variety of community and non-profit service organizations.

## Real Vision Imaging (RVI) - Going Paperless on the IBM i

Birdsong Peanuts has counted on the reliability and performance of the IBM i server for over 25 years. It is easy to use, simple to maintain and very dependable - just power it on and let it go. It was the perfect platform to run their core business applications. No wonder they selected RVI which provided an IBM i paperless solution. RVI easily integrated with their in-house developed applications, featured a simple user interface, and offered the security, management, and audit controls considered to be important.



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RVI has facilitated paper reduction efforts for Birdsong Peanuts. RVI's capture system supports scanned documents, PC file imports as well as printed output. So very few documents are printed and incoming paperwork is easily digitized. Contracts, reports, orders, shipments, invoices, correspondence, and many other document types are instantly accessible and easily shared by authorized users to resolve inquiries. Perhaps the biggest challenge for Birdsong Peanuts has been accommodating electronic signatures.

### Signed, Sealed, Delivered

Every shipment requires a Bill of Lading (BOL) which details the products included in the order. It is a contract with the receiver who notes any exceptions and signs the document as Proof of Delivery (POD). This signed document is what Birdsong Peanuts is required to archive.

Over the years, various tethered signature pad solutions were tested which were limited to specific workstations and "problematic." Birdsong kept thinking about those UPS deliveries they approved by simply signing a wireless device and approached RVI with their requirement.

RVI enhanced their mobile apps for Apple and Android devices with new signature capture capabilities. Users can now select BOL documents for signature approval from a tablet. Additional options include adding notes, markups, or emailing the final signed POD which has **finally resolved that pesky signature requirement** for Birdsong Peanuts.

### RVI - Helping Customers Go Paperless for Thirty Years!

Every Paperless Journey is a unique story that typically starts with a simple concept that becomes more sophisticated over time. The mobile signature capture program is a perfect example of working with our customers to leverage the true power of a document imaging solution.

RVI is offered as a native IBM i or Windows system or as a hosted cloud solution. RVI offers comprehensive features for your most advanced needs along with cost-effective pricing for the best value you will find. With RVI, it's never complicated or expensive and our installers will bring your Paperless Journey to life.

*"We designed RVI to transform your business and make your life better. We continue to develop RVI for the future. If you can dream it, we can build it! RVI just works...put us to the test!"*



Monty Chicola, President  
Real Vision Software, Inc.

- *Thirty years of Product Excellence*
- *IBM i, Windows or Cloud options*
- *OneLook user interface (browser)*
- *No charge mobile apps are included*
- *Pay one price for unlimited users*
- *No add-on modules or user charges*
- *Annual support includes updates*

Call our specialists to discuss your project or schedule an RVI demo.

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