



Are your IBM **i** customers looking for a simple and cost-effective solution to [Go Paperless?](#)



REAL VISION IMAGING CAN DELIVER!

Real Vision Imaging (RVI) is a document imaging and spool file / report capture solution designed for the **IBM i, Cloud and Windows platform**. Records are digitized making them available for secured access over the web or from a mobile device. Just about everything you need is included in the base RVI software. There are NO user fees or add-on modules making it **very cost-effective** to expand the RVI system across your entire enterprise.

Here are the **TOP TEN REASONS** our certified partners sell RVI software:

#1 - RVI SOLVES PROBLEMS YOUR CUSTOMERS CARE ABOUT!

Paperwork is everywhere which results in inefficient business processes and records management headaches! The benefits of digital documents include faster access, improved responsiveness, better management control, recaptured floor-space, supply cost reductions and protection from disaster incidents and security exposures which can translate to significant bottom-line cost savings.

#2 - RVI IS A DIFFERENT KIND OF DOCUMENT IMAGING SOLUTION!

RVI was built for the IBM **i** which simplifies application integration, minimizes the need for additional servers, and provides scalability, security and reliability that is second to none! RVI is a comprehensive solution that supports many types of information capture (scanned documents, color photos, PC generated files, incoming emails or faxes, spool file reports / statements, and even audio visual data).

#3 - RVI'S PRICING MAKES IT VERY AFFORDABLE!

Customers pay one price, no user based fees for all our systems except RVI Express, which is a 10 user license. A capture system is included so there are no extra fees for scanning or indexing functions. Advanced workflow capabilities, web enablement, a mobile app, PDF delivery, report distribution and much more are standard base product features. You can set-up as many as 65 systems (with 99 indexes each) on your IBM **i** server. With RVI for Windows and Cloud you can choose to have a monthly or annual subscription.

#4 - APPLICATION INTEGRATION IS RVI's STRENGTH!

Whether you are a software developer or an integrator that sells core business solutions, you know that a simple user interface is mandatory. Presenting tightly integrating solutions to your customers gives you the competitive edge. RVI easily integrates with most applications regardless of whether they run in an IBM **i**, PC Windows or web environment.

#5 - REAL VISION SOFTWARE DOES NOT COMPETE WITH OUR PARTNERS!

Real Vision Software is strictly an ISV - we develop our software and we provide the support. We do not sell hardware and we do not even sell our own software. RVI has been exclusively marketed through certified resellers since 1992. Real Vision Software always supports our partner's marketing / sales efforts and never competes with our resellers.

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Marketed exclusively by RVI/IBM certified business partners



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Simple. Affordable .Capable. Flexible. Profitable!

#6 - PARTNER CERTIFICATION IS SIMPLE AND FLEXIBLE!

Your time is valuable. Becoming RVI certified is as simple as having a Remarketers Agreement in place. RVI offers marketing collateral and remote demo support. Level 1 certified partners can handle all aspects of the sales process and perform their own installs. Level 2 partners handle most aspects of the sales process but rely on RVI for product demonstrations and installations. Referral partners can establish their own partnership terms with one of our Level 1 partners – we'll find you a match.



#7 - INSTALLATION SERVICES ARE REQUIRED – USE OUR SKILLS IF YOU LIKE!

RVI is NOT sold on a “self-installed” basis. Each installation is unique and requires professional services. While some RVI resellers are self-sufficient, our expertise is available for your use. The Customer Profile process establishes the scope and cost for your client installations. Our fees are fixed per-diem rates and include travel & living costs which greatly simplifies your proposals.

#8 - TECHNICAL SUPPORT IS OUR RESPONSIBILITY - NOT YOURS!

Real Vision Software develops and supports all RVI systems which avoids vendor support disputes and simplifies your life as an integrator! RVI is the only product we make so your customers are in good hands for technical support. Annual maintenance is only 15% of the license charge and entitles existing customers to future product versions with no additional licensing fees.

#9 - IT'S A NICHE SKILL!

It is tough to survive on hardware sales only! Shrinking margins, increased certification requirements, more technology “bang-for-the-buck”, and fierce competition are just a few of the challenges. RVI gives you means to demonstrate your value across any industry. It can open doors to other project areas such as high availability, business process redesign, internet enablement and modernizing green-screen applications to name a few. RVI is the perfect niche solution to add to your portfolio!

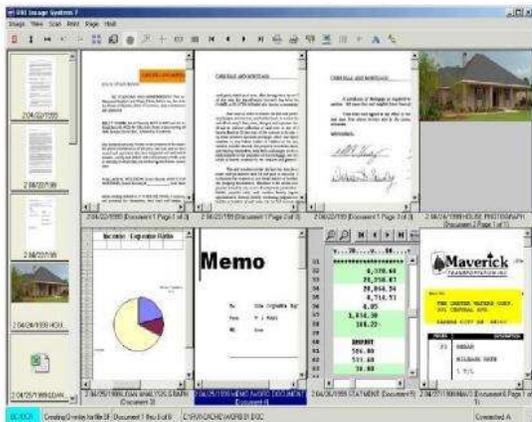


#10 - OF COURSE YOU CAN MAKE MONEY!

Our partners are motivated to sell solutions they get paid for! In addition to the margin they earn for RVI software sales, there are scanners, storage hardware (IBM i disk, Network Attached Storage devices, and WORM archive alternatives), professional services and other complimentary offerings such as facsimile, forms, OCR, printers or web based initiatives. The possibilities are endless!



One Viewer That Does It All!



Whether you need RVI Complete OR RVI Spool File One Viewer Does it ALL!

REAL VISION CAN SHOW YOU HOW!

